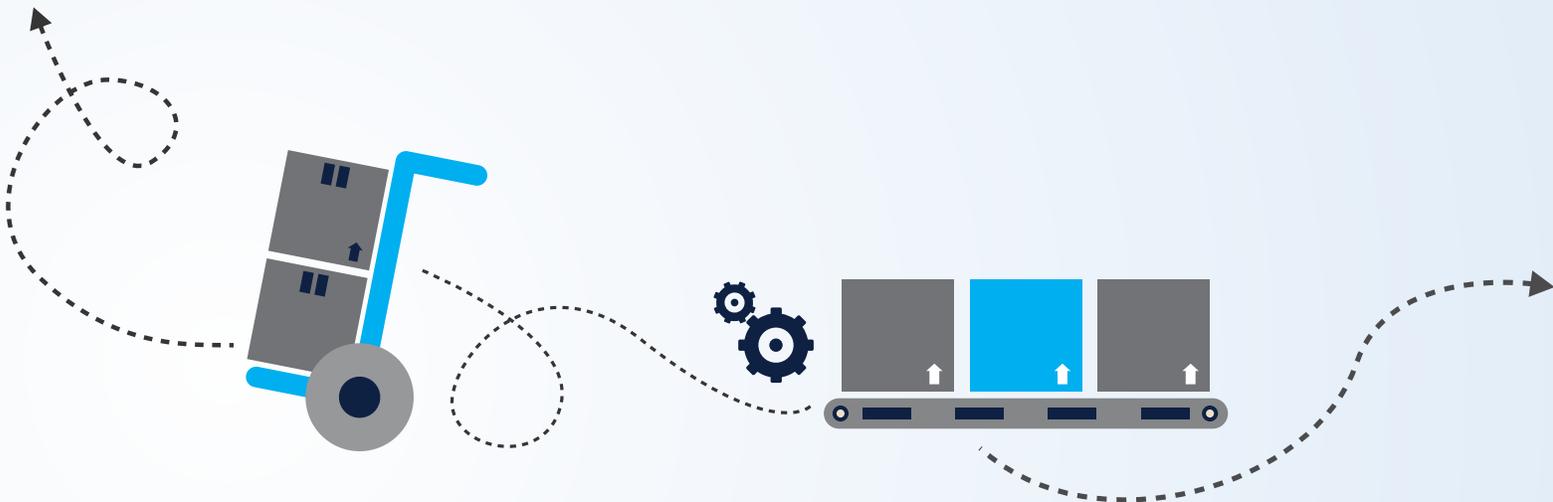# DO I REALLY NEED A NEW ERP SYSTEM FOR MY MANUFACTURING BUSINESS?

How well is your manufacturing ERP system connected and performing to meet the manufacturing needs of your company?

The twelve questions below will give you a detailed idea of how your manufacturing ERP systems are contributing to your manufacturing and business processes. Take a few minutes to answer the following questions and check your score to find out how your manufacturing ERP systems are performing.

1

What level of transparency does your existing system give you into your production processes?

1. Complete transparency
2. Good amount of transparency
3. Not enough transparency
4. No transparency

2

Does your current solution let you track supplies throughout the production and supply chain processes?

1. Complete tracking
2. Good amount of tracking
3. Not enough tracking
4. No tracking

3

How do you create capacity planning reports?

1. With current system
2. Manually but with some system help
3. By hand with no system help
4. We don't create capacity planning reports

4

How do you manage sales order, finished goods to customer fulfilment and delivery process?

1. Current system manages all those functions
2. Current system imports/exports functions to a separate system
3. Current system manages some functions and others are done manually
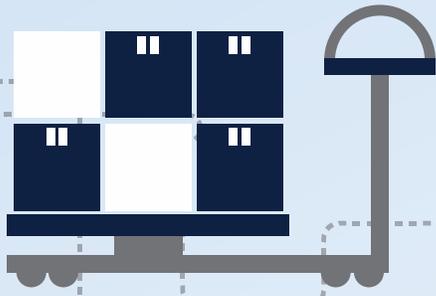4. All manually

5

How long would it typically take today to get accurate information on order, production and order fulfilment?

1. Instantly
2. A few hours
3. Half a day to a day
4. A day or longer

6

How easy is it to manage cost per item and adjust production to increase margins on a SKU in real-time?

1. Very easy
2. Somewhat easy
3. Difficult
4. Very difficult

7 If you are in a regulated industry e.g. food – during an FSA audit how quickly can your current system produce a report on e.g. ingredient lists, allergens, or customer complaint lifecycle.

1. Instantly
2. A few hours
3. Half a day to a day
4. A day or more

8 Does your current solution let you value stock using various methods including standard costing, moving average and FIFO?

1. All valuation methods
2. Some valuation methods
3. Only one valuation method

9 Is your current solution a good fit with subsidiaries, or are you finding a full-scale ERP too complex or slow to extend?

1. Good fit
2. Somewhat complex
3. Too complex

10 Can you review all KPIs: access orders, pipeline, inventory and delivery performance?

1. All
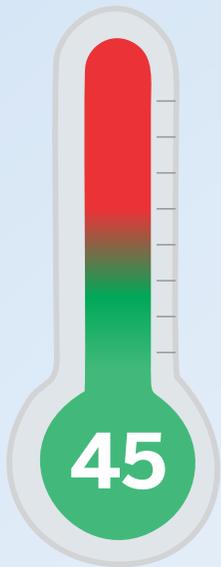**2.** Most
3. Some
4. None

11 Can your current system help you react to sales promotions, by switching production schedules in real time, without the need to set up a data warehouse?

1. Yes
2. Sort of
3. No

12 How quickly can you set up and access material requirements planning (MRP) and access the impact on the business (SAP HANA helped NORDYNE reduce this from 6 hours to 22 minutes).

1. Instantly to a few minuets
2. A few hours
3. Half a day to a day
4. A day or longer

The higher the score the more your business can benefit from a new manufacturing ERP system.

45

From 12-20

Your current ERP system is good and does not have much room for improvement. But be sure to stay on top of the latest features that will ensure your ERP system is running efficient for years to come.

From 21-28

Your current ERP system is okay but you should be looking for a new system to upgrade to in the next few years. Like technology, the changes and improvements are happening rapidly to ERP systems.

From 29-36

Your current ERP system has a lot of room for improvement and you should be starting to look for a new one now. There is much efficiency being left behind that a new ERP system can utilize

From 36-45

You need a new ERP now and should be actively looking for one. There is a lot of efficiency and cost saving protentional you are missing out on with your outdated ERP system.

This thermometer should have given you a good idea of how necessary a new ERP system is for your company. At Consensus, we are here to help you with that decision and determine a system that is right for you. One that will streamline and make your company more efficient. **We've successfully implemented ERP systems in more than 650 companies like yours, with an average payback time of 9 months for their investment. This leads to a fantastic ROI.**

Contact us today for a no-pressure, free consultation.